

# ROCHE BOBOIS

## RETAIL TALENT PROGRAM

*The goal of this program is to train the managers of tomorrow in the key areas for the development and management of our showrooms.*



**Want to join a rapidly-growing French company?**

**Want to gain retail experience with a global luxury brand?**

**Want to launch your career or enrich it with experiences by working in major cities around the world?**

**rocheboboïs**  
PARIS

[www.roche-boboïs.com](http://www.roche-boboïs.com)

# Who are we?



Founded over 50 years ago, Roche Bobois is currently the world leader in luxury furnishings. It continues to be innovative and unique through its creativity and collaborations with world-renowned designers and fashion brands (Missoni Home, Christian Lacroix House, Jean-Paul Gaultier).

With a network of over 250 showrooms in more than 50 countries, Roche Bobois offers many opportunities for international careers.

The right personality is more important than the perfect background. We are looking for men and women who are open to working in the international market, have an aptitude for luxury interior design, enjoy challenges, and strive to achieve excellence.

# Why should I apply for the Retail Talent Program ?

- **Gain retail skills**

You will receive the proper training and field experience for you to acquire and develop your own professional retail skills, which is a highly-desired skill set in today's job market

- **Learn about the standards and values of a luxury brand “à la française”**

Become an expert in this market where French companies are the shining example

- **Experience working in an international environment**

Work in major cities around the world, which will foster the open-mindedness that is essential to your personal and professional development

- **Develop your career path**

Be a part of a dynamic and internationally expanding company

***Roche Bobois takes risks and trusts young talent, and therefore offers rapid career development plans that are suited to personal profiles***

Who is this  
program for



- **Recent graduates with less than two years professional experience**
- **Interested in sales and customer service**
- **Enjoys a challenge**
- **Independent and flexible**
- **Has an entrepreneurial spirit and takes initiative**
- **Enjoys working as part of a team**
- **Speaks fluent English and/or other languages (French, German, Spanish, Dutch, etc.)**

# What is the Retail Talent Program ?

**In our showrooms, we offer a 2-year training program that is adapted to each candidate's profile and mobility**

- **Year 1/Showroom 1: the candidate joins the sales team at the showroom to achieve the following goals:**
  - Learning sales techniques
  - Become an expert in the brand's standards
  - Achieve commercial objectives
- **Year 2/Showroom 2: the candidate joins a new sales team and is assigned new tasks, including:**
  - Improving sales techniques
  - Introduction to team management
  - Training in managing a showroom (merchandising, purchases and inventory, local media plans, etc.)

***This 2-year training program will enable you to acquire the skills and experience needed to become a future showroom manager for Roche Bobois***

# Where can I participate in this training program?

**During the 2-year training program, you can join the teams at the following showrooms:**

- United States (NY, Los Angeles, Chicago, Boston, Miami, San Diego)
- Canada (Montreal, Laval, Toronto)
- Germany (Munich, Frankfurt, Düsseldorf, Stuttgart, Hamburg, Berlin)
- Belgium (Brussels, Antwerp, Liège)/Holland (Amsterdam)
- England (London, Manchester)
- Spain (Madrid, Barcelona, Marbella)
- Switzerland (Geneva, Lausanne, Fribourg, Zurich)
- Italy (Milan, Rome, Bologna)
- China (Shanghai)

# How can I apply?

To apply, please send your CV and Cover Letter to the following address:

**[rocheboboisRTP@roche-bobois.com](mailto:rocheboboisRTP@roche-bobois.com)**

If we wish to pursue your application, we will contact you within 15 days to schedule an interview at the next recruitment session.



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[www.roche-bobois.com](http://www.roche-bobois.com)